

# STEVEN GREGORY GARCIA

High Volume Sales \* Inventiveness \* Style

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Dear Sir or Madam,

I would like first to apologize for the impersonal nature of this unsolicited letter. I have been informed that you might have an opportunity for an accomplished bartender who is fast, orderly, detail-oriented, and competent. I am currently seeking employment, and I would like to apply for the position.

After three-years as a loan officer, I am resuming my bartending career. While selling mortgages, I proceeded to tend bar independently, and in September 2007 I began privately contracting with International Events for large affairs. I have a wealth of knowledge attained through real-world experience, much of which has been recounted in my resume. My attention to detail, keen eye for presentation, speed, and professionalism are well honed. Not only have I worked in restaurants, bars and nightclubs, but I grew up around crowded taverns and roadhouses that my family owned. I entered the service industry as a busboy at age 14. Since then I have managed, served, cooked, baked, prepped, hosted, and washed dishes; but the majority of my time has been dedicated to tending bar.

I have been improving my skills since 1988, when I was formally trained as a bartender at the Old Spaghetti Factory in Newport Beach, California. While it may not seem to be the optimum place to learn the trade, their standard of excellence then was much higher than today, and a rigid pour cost allowed little room for error, waste or spillage. Seasoned professionals taught me how to produce a fine cocktail in the appropriate glass, with measured pours and proper ratios, a complimenting garnish, and consistency. I also learned from the start that bartending entails more than drink making - that accuracy, organization and ambience are also the bartender's responsibility, regardless of the pressure from busy servers or thirsty patrons. I had ingrained in me a *clean as you go* ethic. My stemware sparkles, and one never has to wipe down the bar before bellying up. Perhaps most importantly, my cash register rings persistently; I put the orders out quickly when it's busy and up-sell when it's slow. Those early lessons have remained with me, whether I was in a black tie and cuffs at the Mezzanine or moving at lightning speed at Detroit Bar.

I am confident that the wide spectrum of environments and various levels at which I have served have shaped me into a well-rounded and sensible employee, who would be an asset to your establishment. Honesty, integrity, loyalty and ability make me an effective leader and a diligent subordinate. I look forward to joining your bartending staff; I am available immediately for all shifts. Please contact me at your earliest convenience so that we may set a time to meet and discuss this further in person. I thank you in advance.

Sincerely,

Steven G. Garcia